



Children's Hospital Colorado
Foundation

Senior Manager, Philanthropy – Colorado Springs

Children's Hospital Colorado Foundation employees will interact and overlap with multiple levels and staff across the organization. Top candidates for our Senior Manager in Philanthropy in our Colorado Springs office are those who can demonstrate: passion for the mission of the hospital and Foundation; familiarity with the southern Colorado community; relationship building skills; self-motivation; professional judgment; team work; and understanding of philanthropic context.

We are seeking an experienced professional with a minimum of an undergraduate degree and at least 3 years-experience in fundraising or portfolio-driven sales. Candidates must have proven and successful track record of program management with strong writing, precise editing, and effective communication skills. Seeking applicants with a high-level of analytical ability and prefer direct experience and knowledge of CRM/Blackbaud.

The position is based in the southern Colorado market and will serve as a strategic partner to the Aurora-based Annual Giving Team. It will be critical for this position to develop, strategize, cultivate, solicit, and steward a portfolio of at least 150-200 prospects. Fundraising goals include identification, cultivation, and solicitation of gifts from \$100 - \$10,000 range.

As a partner of the Colorado Springs fundraising team, this role actively contributes to the on-going growth and success of the team. As a role model within Children's Hospital Colorado and the Colorado Springs office, we seek those who exhibit a "can do" attitude and who have a commitment to building strong long-term relationships both internally and externally.

This is a full-time, non-supervisory, FLSA Exempt position that is eligible for benefits. Competitive salary will commensurate with experience.

HOW TO APPLY FOR THIS JOB

To see the full job description, please visit our website at <http://www.childrenscoloradofoundation.org/about/jobs/> Please submit your cover letter and resume using this link to formally apply for the position. Only professionals who meet the minimum qualifications of the position will be considered for this position. This is a mid-to-senior level manager position. Serious inquiries only.